

Manage your documents online with the speed and ease of DocuSign



Documents eligible for DocuSign

- ✓ Annuity paper applications and all ancillary documents
- ✓ Full underwriting life paper applications and all ancillary documents
- ✓ Requirements that need signature(s), initial(s), dating or other information
- ✓ Annuity and full underwriting life insurance applications and all ancillary documents that are typed into the eApplication portal as a data entry tool and saved as a PDF. These will be considered PAPER applications for processing and commission purposes.



Documents not eligible for DocuSign

- ✗ Life Insurance Acelewriting electronic applications cannot be signed using DocuSign. They must continue to be electronically signed via FireLight[®] or iGO[®] and submitted to Sagicor electronically.
- ✗ Life Electronic Delivery (eDelivery) requirements cannot be signed using DocuSign. They must continue to be signed via the DocFast[®] process.



DocuSign requirements by document type

Annuity and life insurance paper applications and all ancillary documents

- ① The DocuSign Certificate of Completion must be included on all pages.
 - If the Certificate of Completion is not received, the application will not be processed. Sagicor will hold the application for 5 business days. The Certificate of Completion or physical signatures with a current date on all documents will be required for processing to continue.
 - If the Certificate of Completion is not received or documents are not physically signed with a current date and submitted within 5 business days, the application will be withdrawn.
- ② All signers' names (owner(s)/producer) must be listed in the *Signer Events* section of the Certificate of Completion.
- ③ Email addresses for all signers should be the same email address listed on the application.
 - If a different email address is specified, Sagicor will require an explanation.

➤ See page 2 for more DocuSign requirements



DocuSign requirements by document type (*continued*)

Annuity and Life insurance pre-issue requirements and post-issue (paper delivery) requirements can be signed, initialed, current dated, or any other data that needs to be added to the form via DocuSign provided:

- ① **Certificate of Completion** is included with the requirement.
 - If not received, the requirement is NIGO (not in good order) and will not be processed.
 - Sagicor will request the Certificate of Completion or physical signatures with a current date.
 - If Certificate of Completion is not received or documents are not physically signed and currently dated within 5 business days, the application will be withdrawn, or the issued policy may be processed as not taken.
- ② **All signers' names (owner(s)/producer) must be listed in the *Signer Events* section** of the Certificate of Completion.
- ③ **Email addresses for all signers should be the same email address listed on the application.**
 - If a different email address is specified, Sagicor will require an explanation.

Want more information about the benefits of DocuSign?

Please call the Producer Resource Center at **888-724-4267, extension 4680**, or email PRC@SagicorLifeUSA.com.

Visit us online at SagicorProducer.com

Sagicor Life Insurance Company issues life insurance and annuity products. Home Office: Scottsdale, Arizona. Policies are not available in all states. State variations may apply.

Sagicor is rated "A-" (Excellent) by A.M. Best Company (4th best out of 16 possible ratings), affirmed as of September 11, 2020. Rating based on claims-paying ability of issuing insurer.

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